

Dear

January 25, 2007

Welcome to our Shaklee Family! We are delighted to welcome you to our group. Let me take just a few minutes to introduce myself since I haven't had the privilege of meeting you.

Don and I joined Shaklee in 1976 just to save money on our products. Our kids were 6, 9, and 11 at the time. Despite my graduate degree in Audiology and our need for additional income, I was a stay at home Mom by choice, but was very involved in lots of church, school, and music activities. Because the Shaklee products made such a difference in our health and other parts of our lives, I told friends and relatives about them. My goal was to make \$1400/year in order to send the 3rd child to private school. (My, how tuition prices have changed!) Well 3 months later, our bonus check for the month was \$1404 and we were new Directors. I hadn't a clue what I was doing, but I was having *fun* and *making a difference* in other people's lives. And it just grew from there to a 6 figure income after the 6th year. If additional secondary income is of interest to you and your family, I will be delighted to help you achieve that. And it is SO much easier these days. Plus I am making a contribution to the environment and to people's happiness quotients.

Because of my husband's Alzheimer's disease, we moved from Maryland to Minnesota 2 years ago to be near 2 of the 3 children. During the selling and packing of that house (in which we had lived for 40 years), building a house in MN (I would never build again), selling the temporary MN house we used while building, handling Donald, and breaking all the necessary learning curves, I was not able to give Shaklee much attention. Despite that, the business thrived and actually grew in volume over that time. I have customers who have been purchasing regularly for 20 to 25 years, many of whom I have never met, but whom I could count on as friends. In addition, my Shaklee business was a positive and stabilizing aspect during Donald's last years.

In order for you to have a better understanding of the value of your Membership, I have enclosed a *Buying Benefits* sheet. Feel free to call me if you would like more information or clarification.

When you send me your email address, you will be able to take advantage of my sporadic email *specials*. I do not share your address and use only blind carbon copies when writing to you or the group. The quarterly mini-catalogue Shaklee sends you will have specials in it as well. And I also do occasional other surprises on a whim. ☺

I am including a special interest "half-sheet" which I would appreciate your returning at your convenience in the enclosed envelope

I look forward to meeting you one of these days.

All the best,

PS: I just had a brain storm. As a special welcome gift to you, I would like to offer you an **additional 10% discount** on any size order placed thru my office or directly with Shaklee **between now and Jan. 31**. Once I get notification of your order, I will send you a check immediately. Enjoy!